

# Media Release



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## Company restructures to meet green economy growth

As commercial buildings increasingly focus on reducing their carbon footprint, Australia's longest serving provider of energy efficiency products and services has undergone a radical company restructure to cope with this growth and prepare for greater business opportunities.

Established 26 years ago by prominent Melbourne entrepreneur Peter Szental, 'Energy Conservation Systems' (ECS) has restructured from a geographical to a functional structure.

Mr Szental said the restructure would better enable his company to help commercial office buildings prepare for Mandatory Disclosure, which would require them to disclose their energy efficiency rating at the point of sale or lease.

"Building owners and tenants are fuelling a growing demand for energy efficiency products and services as they make the smart decision to cut energy costs and reduce their building's greenhouse gas emissions," Mr Szental said.

"We foresee a dramatic increase in this demand when Mandatory Disclosure legislation is implemented in 2010, so we want to be ready for this business opportunity, which is not only good for the environment, but good for the economy as well," he said.

ECS currently employs 80 staff in Australia and overseas. Three national teams have replaced the company's State-based teams. The 'Energy Efficiency Products' team now focuses on developing new products and securing business, 'Solutions' concentrates on delivering projects, and 'Finance and Administration' provides back-end support.

Mr Szental said the new structure would overcome the limitations of being a State-based operation, support better knowledge transfer amongst staff, and improve career development.

"Now ECS can pool its expertise from around Australia to work on large scale projects, while also offering our junior engineers and executives the opportunity to work with a range of more experienced colleagues," Mr Szental said.

ECS is currently planning a recruitment drive to fill newly created positions in different States.

ECS provides commercial and non-residential buildings with a range of tailored, engineered solutions to reduce their emissions, add value to their building, and are cost-effective. ECS solutions include:

- Whole of building / facility energy efficiency solutions
- Integrated occupancy control of electrical, lighting, mechanical and security services
- Intelligent lighting
- Greener air-conditioning using clean and recyclable energies
- Monitoring and management of electricity, gas and water usage
- Building and NABERS Ratings
- Water efficiency solutions.

Many of ECS's solutions are showcased in the multi-award winning 'Szencorp Building', which is Australia's highest rated sustainable building (as measured by the most widely used building rating systems).

For more information about ECS visit [www.ecsaustralia.com](http://www.ecsaustralia.com)

ECS is part of the Szencorp group of companies. [www.szencorp.net](http://www.szencorp.net)

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